



# 2021 REGIONAL IMPACT

(January 1-December 31, 2021)

## Northwest and North Central Pennsylvania Manufacturers

According to clients surveyed\* in 2021, NWIRC helped these manufacturers achieve:

# 1249 jobs created or retained



**\$129.6M**  
new and retained sales



**\$6.3M**  
cost savings



**\$19M**  
new client investments

### Manufacturers' Top Challenges as Reported by Clients



**79%**  
Employee  
Recruit/Retain



**58%**  
Cost  
Reduction

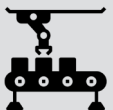


**57%**  
Growth  
Opportunities



**28%**  
Product  
Development

### NWIRC Business Solutions



Accelerating  
Manufacturing  
Technology  
Adoption



Workforce  
Training;  
Leadership  
Development;  
Talent Pipeline



Creating  
PA-Based  
Supply Chains  
and Reshoring



ISO &  
Quality Systems  
Training  
Implementation



Continuous  
Improvement  
Training &  
Implementation



Cybersecurity  
Education,  
Resources &  
Support

*\*Data gathered by the Fors Marsh Group via independent survey; verified by U.S. Department of Commerce*

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