nwIRC
Driving Impact for Manufacturers

Penn-Northwest
DEVELOPMENT CORPORATION
Affordable Solutions For Corporate Expansion

MANUFACTURER OWNER WORKSHOP

SUCCESSION, EMPLOYEE OWNERSHIP & TRANSITION

What Manufacturers Need to Know Today

DATE
Thursday, Dec. 10, 2026

TIME
9:00 – 11:00 AM

LOCATION
eCenter at LindenPointe
3580 Innovation Way, Hermitage, PA

PLAN YOUR NEXT CHAPTER ON YOUR TERMS

Whether you plan to sell, pass the business on, or share ownership with your employees, the choices you make now shape what happens to your company, your people and the jobs in our region. This hands-on session covers:

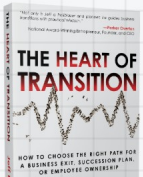
Succession planning
Preparing the business and its leaders for a smooth handoff.

Employee ownership
How ownership by your team can work as an exit path.

Exit & transition
Practical, real-world steps to transition when you choose.

PRESENTER **JEFF PARNELL**

Jeff brings 35+ years of leadership across many industries, including 25 years as a CEO. An Erie resident since 2003, he now focuses on business transition, leading companies through successful exits, succession planning and employee ownership with a hands-on approach built on execution, not traditional consulting. He has led or is leading six companies through transitions since 2025, and is authoring *The Heart of Transition*, a book on succession, exit planning and employee ownership drawn from conversations with more than 200 business owners and CEOs, available early next year.



$50 per person
Every participant receives a copy of Jeff's book, *The Heart of Transition*.

Questions? Robin Keller
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